



Press release

**Nexans signs a five-year agreement
worth around 60 million euros
with one of Canada's leading utility companies**

*Nexans' plant in Weyburn, Saskatchewan, has further extended
its strategic long-term business partnership with SaskPower*

Paris, April 27, 2007 - Nexans, the worldwide leader in the cable industry, and SaskPower, the principal supplier of electricity in Saskatchewan, Canada, have extended their strategic business partnership by signing a five-year agreement worth up to 60 million euros for the supply of wire and cable products manufactured locally in the Nexans Weyburn plant in southeastern Saskatchewan.

Under the agreement that took effect on January 1, 2007, Nexans is providing SaskPower with 56 different types of conductor used to distribute electricity throughout Saskatchewan. The products supplied by Nexans include bare copper wire, overhead conductors and underground cables, as well as cables for street lights.

"Long-term supply agreements allow SaskPower to obtain stable pricing and a secure supply of conductors," said John Nilson, Minister Responsible for SaskPower. "This business partnership has brought economic, employment and other benefits to the province, while allowing Nexans to plan its business more efficiently so that they remain a cost-effective supplier."

The Nexans factory in Weyburn celebrated its 50th anniversary in 2006 and throughout its life has always provided SaskPower with cables that help it to achieve its aim of supplying electricity that is safe, reliable and sustainable.

"When SaskPower started to electrify rural Saskatchewan in the 1950s the cable came from Weyburn, and today the local community remains the source of most of the conductors needed by the utility," said Dr. Gordon Thursfield, Nexans' Executive Vice President of North America. "By expanding its market in Western Canada and the United States, the plant has required several expansions and now employs more than 130 people full-time."

“Having a strategic business relationship with a Saskatchewan supplier provides important benefits,” said Pat Youzwa, President and CEO of SaskPower. “It means that SaskPower is a high-priority customer and receives deliveries when we need them, meanwhile saving money by keeping our inventories and transportation costs low.”

Since SaskPower’s Quality Assurance and Supplier Development program began 23 years ago, SaskPower has purchased more than 3.3 billion euros in goods and services in the province.

About Nexans

With energy as the basis of its development, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry and building markets. Nexans addresses a series of market segments from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear, automotive, electronics, aeronautics, handling and automation.

With an industrial presence in more than 30 countries and commercial activities worldwide, Nexans employs 21,000 people and had sales in 2006 of 7.5 billion euros. Nexans is listed on the Paris stock exchange, compartment A of the Eurolist of Euronext. More information on <http://www.nexans.com/>

About Saskpower

SaskPower is the principal supplier of electricity in Saskatchewan. Its mission is to deliver power in a safe, reliable and sustainable manner. SaskPower serves more than 445,000 customers and manages \$4.2 billion in assets. SaskPower maintains 155,055 kilometres (km) of power lines (12,212 km transmission and 142,110 km distribution). This extensive network is designed to serve Saskatchewan’s large geographic area and widely-dispersed population. SaskPower supplies about three customers per circuit kilometre, while most utilities in North America average about 12 customers over the same distance. SaskPower has 2,458 permanent full-time employees who are employed in three business units, four corporate groups and three wholly-owned subsidiaries.

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